

ERIC KASSOFF

LECTURER- SCS MPS REAL ESTATE

School of Continuing Studies (SCS)

GENERAL PROFILE

EMAIL

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BIO

Eric S. Kassoff is the Maryland Department Chairman and a Shareholder at Wilkes Artis, Chartered, the oldest real estate law firm in the Washington Metropolitan region. Eric specializes in real estate tax litigation, and has close to 30 years of industry experience in all facets of commercial real estate. He regularly appears before such tribunals as the Maryland State Department of Assessments and Taxation, the Maryland Property Tax Assessment Appeals Boards, the Maryland Tax Court, and the Montgomery County and Prince George’s County Planning Boards and Boards of Appeal, and has substantial litigation experience before the Montgomery County and Prince George’s County Circuit Courts and the District of Columbia Superior Court. As Maryland Department Chairman, Eric has had the opportunity to try several cases of first impression, many of which have established landmark law. Since 1987, he has represented thousands of tax cases, navigating them through the complicated triennial appeal process resulting in the creation of billions of dollars in value for his clients real estate holdings.



Eric is also Chief Operating Officer for KIK Investments, a Washington DC based real estate investment and development company with ownership interests in over 1,000,000 ft.² of commercial space and hundreds of acres of development ground. Eric leads business development efforts for KIK and oversees all portfolio operations, joint venture arrangements and capital markets activities. He is responsible for sourcing and underwriting new investments and implementing acquisition and development efforts. He is also primarily responsible for developing and maintaining relationships with other industry leaders and potential joint-venture partners. Eric has successfully acquired numerous value add opportunities and consistently produced superior risk adjusted returns over the last decade as COO for KIK.

Eric, a native Washingtonian, currently serves as Legal Counsel to the Suburban Maryland/DC Chapter of the National Association of Industrial and Office Properties (“NAIOP”) and is a founding member of the chapter. He is a past chairman of the State and Local Legislative Subcommittee for National NAIOP and has served on NAIOP’s National Board of Directors. Eric also currently serves on the Montgomery County Executive’s Office Market Working Group and has served as a member of the Montgomery County Office of Economic Development’s Subcommittee on Infrastructure Finance. He is a former Member of the Board of Directors for the Maryland-National Capital Building Industry Association. Eric has served as the General Counsel and as a Member on the Board of Directors of the Greater Washington Jewish Community Center and as a Member of the Board of Directors of the Jewish Federation of Greater Washington. Eric received his Juris Doctorate from The Boston University School of Law, and holds a Bachelor of Science in Finance and Accounting, Magna Cum Laude, from The Boston University School of Management.



GEORGETOWN UNIVERSITY

37th and O Streets, N.W., Washington D.C. 20057
Phone: (202) 687.0100

